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## **Job Description**

### **What we're looking for:**

A competitive and experienced Salesperson who can actively sell residential paint jobs anywhere in the Frontrange area. He/she must be able to perform the following:

- discover job leads and follow-up
- actively communicate with clients to ensure job satisfaction
- maintain and cultivate an existing customer database
- maintain steady sales and reach/surpass monthly goals
- develop sales proposals
- watch competition and drive sales accordingly
- report all sales activity information to office management

### **What we're about:**

We are ExcellentPainters, the fastest growing company who specializes in services such as, but not limited to, painting, preparation and repairs.

We are growing bigger each year and need some strong performing salespeople to grow with us!

### **Salesperson requirements:**

- 1+ years of experience in sales/business preferred
  - great customer service skills
  - strong verbal and written communication skills
  - -pertinent computer skills
  - negotiation skills
  - persuasive and strategic
  - energetic and driven personality
  - honesty and integrity
- Salary ranges based on sales made monthly, salesperson could earn a commission up to 6% of sales made per month.

Job Type: Full-time

Pay: \$35,000.00 - \$50,000.00 per year

You have requested that Indeed ask candidates the following questions:

- How many years of Painting industry experience do you have?
- How many years of Sales experience do you have?